



Homeware Manager, Colne
Competitive Salary + Bonus, BUPA, Pension and Discount
5 days out of 7 per week

About the Company

Boundary Outlet is a privately-owned, successful retail company with 5 stores across the UK with plans to expand. We have a unique market differentiation in that we give major retail brands the opportunity to clear their excess stocks in fashion, accessories and home at discounted prices.

We are committed to offering the best customer service and exceeding our customers' expectations. We are looking for motivated individuals who understand that it takes that little extra to provide exceptional customer service. With over 400 concession partners across the Boundary group, this is an excellent opportunity to work with so many varied and well-established retail companies all under one roof.

About the Role

This is an exciting, high profile and demanding retail role, the Homeware Manager will run a busy 80,000 sq ft £multi-million department with over 100 brands and a team of managers. You'll be able to adapt and flex to the constantly changing demands of the department and business, relationship management is as much a key to your success as the ability to support and lead the team of managers and the sales assistants.

The role of Homeware Manager is to drive profit and sales, identifying ways to modernise and challenge the status quo whilst continually looking for ways to improve the retail performance of the department and increase profits of the Store. Confidence and the ability to motivate and inspire others to follow you is a pre-requisite.

Key areas of focus will be:

- Maximising sales opportunities
- Ensuring your team are motivated to deliver excellent standards of customer care
- Generating profit by monitoring stock levels, cost controls and exceeding KPI's.
- Implementing impeccable merchandising standards

About You

You will be:

- Experienced within retail management
- A confident, inspirational and motivational leader who can communicate well across all levels
- Commercially astute with strong market place knowledge
- A proven track record of successful people and manager management
- Someone with initiative who has the ability to implement and own their ideas

If you are an experienced retail manager who can work at pace and are ready for a new and exciting challenge, we would love to hear from you. To apply please send your CV to recruitment@boundarymill.co.uk