



Head of Retail

Competitive Salary, Bonus, Company Car, Private Healthcare and Staff Discount

Head Office, Colne, Lancashire

About the Company

Boundary Outlet is a privately-owned, successful fast growing retail company with 5 stores across the UK with plans to expand. We have a unique market differentiation in that we give major retail brands the opportunity to clear their excess stocks in fashion, accessories and home at discounted prices as we are an off price concession retailer with up to 70% off the RRP.

This is a superb opportunity to join a dynamic leadership team in a senior role reporting directly into the Chief Executive Officer, to deliver exceptional customer engagement whilst offering excellent value for money.

About the Role

This is a demanding role with high expectations which will include the development, implementation and execution of the Company's sales strategy and plans. The role will require working closely with the Executive team to create and deliver a sales and marketing strategy. Managing the Store Management Teams to ensure each store is reaching its full sales and profit potential.

The hours will be long - as you'd expect in Retail, and will involve significant travel across our Stores and to your key contacts.

About You

You will:

- Have a proven track record of achievement at a senior level in retail management
- Be able to manage high levels of work volume and projects
- Have excellent relationship management skills
- Have commercial acumen and great people skills
- Be organised and structured at work
- Have high standard of personal presentation as this is a customer-facing business
- Be energetic and engaging
- Be a true collaborator and team player
- Be computer literate

In return you can look forward to developing your skills, staff discount, company sick pay, workplace pension, free parking, company car, bonus and an excellent working environment and facilities. To apply please email recruitment@boundarymill.co.uk